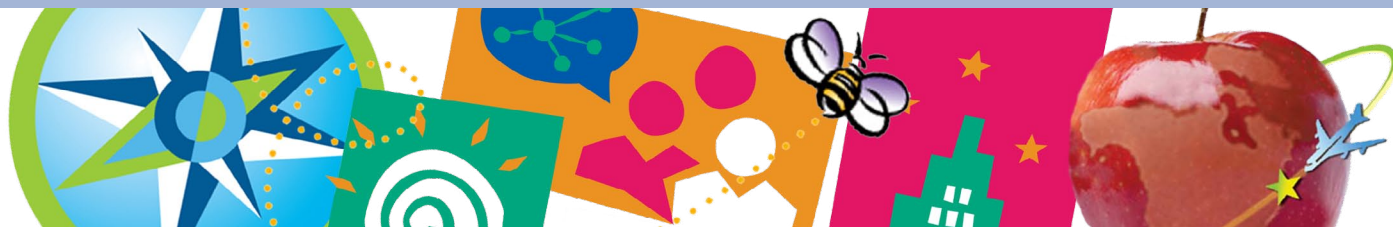


An Introduction to: **DCAT Week** A Meeting Like No Other



DCAT Week is one of the largest gatherings for the pharmaceutical and related industries in the world. Its unique model brings industry CEO's, presidents, global sales managers and directors of supply chain management from around the globe for high-level meetings, strategy sessions, education programs and networking events.

Held annually in March at the Waldorf-Astoria and InterContinental Hotels in New York City, DCAT Week is organized by the Drug, Chemical & Associated Technologies Association (DCAT), the industry's premier business development association founded in 1891. Member companies represent the entire spectrum of the pharmaceutical industry, including pharmaceutical innovation and production, chemical manufacturing, supply chain and logistics management and packaging. Through the support of over 300 member companies, DCAT—a non-profit organization—provides a range of unique services and programs during the year designed to facilitate face-to-face networking and the sharing of knowledge and common interests.

DCAT Week is convenient, cost-effective and central to moving your business forward.

Business Development Opportunities

DCAT Week is not a tradeshow with booths. Instead, DCAT members hold high-level strategic meetings with customers and suppliers in a block of business meeting suites, reserved by DCAT for its members at special low rates, at the Waldorf-Astoria and InterContinental Hotels. DCAT members make their own appointments, some scheduling upwards of 100 meetings during the week.

Networking Opportunities

From the member lounges and networking receptions to the DCAT Annual Dinner, DCAT Week offers a variety of opportunities for members to meet with colleagues, customers and friends.

Education Programs

Be sure to schedule time during the week to attend the timely and informative education programs, featuring presentations and panel discussions by industry experts on current trends, case studies, industry data, and best practices.



Membership Has Its Privileges

DCAT Week would not exist without the direction and support of its member companies through modest membership dues based on company size. Though non-members are welcome, they are excluded from member-only events and pay triple the member rate for education programs (a difference that could easily cover the cost of membership). DCAT membership is on a company level, with member benefits available to all employees. Visit www.deat.org to see a list of our member companies or to become a member.

Member Benefits During DCAT Week

- Exclusive member-only networking events and sponsorships
- Reduced sleeping room rates at the Waldorf-Astoria and InterContinental Hotels
- Reduced rates for business meeting suites at the Waldorf-Astoria and InterContinental Hotels (suite assignments are provided prior to DCAT Week to assist members with their meeting arrangements)
- Only members can reserve a table to entertain guests at the DCAT Annual Dinner
- Substantial discounts on DCAT Week education programs—non-members pay triple the member rate!
- Increased visibility with member listings on the DCAT website, mobile app, DCAT TV, the DCAT Week Pocket Guide, and membership directory
- DCAT Member Lounges in the Waldorf-Astoria are available for members to prepare for their next meeting, catch up on email or relax with colleagues

The Who, What and How of DCAT Week

Who attends DCAT Week?

Member company representatives who participate in DCAT activities are involved in every aspect of the pharmaceutical manufacturing industry. They source or sell active pharmaceutical ingredients, contract manufacturing services, R&D services and drug delivery systems, as well as provide packaging or other manufacturing solutions.

How do I register for DCAT Week?

Registration is only required for networking events and education programs. Online registration opens in December. Visit www.dcat.org to view a schedule of events and to register.

How do I meet other companies at DCAT Week?

To help members contact each other, DCAT provides a print membership directory. Members begin scheduling their DCAT Week meetings in the fall, so it is important to start making plans early. Networking receptions, education programs and the member lounges also provide casual opportunities to meet and dialogue with other industry professionals.

How do I reserve a business meeting suite?

To reserve a business meeting suite in the DCAT block at the Waldorf-Astoria or InterContinental Hotels, DCAT member companies should contact the DCAT office at 609-448-1000 or Jeanne@dcat.org. Please note that these special-rate suites can only be reserved through the DCAT office and that there is a minimum of two nights for all suites.

What is the DCAT Annual Dinner?

Attended by over 1,700 guests, the DCAT Annual Dinner has been held in the Waldorf's Grand Ballroom since 1926! Table reservations are restricted to member companies, however individual seats are available. Always the highlight of the evening, keynote speakers have run the gamut from key political figures and legendary sports figures to Hollywood celebrities. Following the dinner, the festivities and networking continues in hospitality suites, hosted by member companies that reserved a dinner table. Visit www.dcat.org for availability and pricing details.

Still have questions?

The DCAT staff will be happy to answer them. Contact us at info@dcat.org or 609-448-1000.



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InterContinental Hotel
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